

A2 Healthcare Corporation and Veeva Japan K.K.
launch partnership to drive eTMF (Electronic Trial Master File)
~Collaboration on marketing Veeva Vault eTMF in CRO partnership~

Tokyo, Japan, 12 November, 2015 – A2 Healthcare Corporation (Head office: Bunkyo-ku, Tokyo, President and CEO: Tadashi Katori, hereinafter referred to as “A2 Healthcare”) and Veeva Japan K.K. (Head office: Shibuya-ku, Tokyo, General Manager: Takashi Okamura, hereinafter referred to as “Veeva”) today announced a partnership to collaborate on marketing a solution for digitalization of essential and related documents in clinical studies.

Recent increased competition in pharmaceutical and medical device development has demanded further improvements in quality and speed of clinical studies. As one of solutions to that issue, regulatory authorities in Japan, Europe and the US recommend the use of electronic records to manage clinical study documents, and eTMF (Electronic Trial Master File) has become widespread in Europe and the US accordingly. The use of eTMF has become standard especially when conducting a multinational study due to its huge advantages that eliminate geographic constraints. Several trial sites in Japan have already digitalized protocol and IRB documents, and further progress in digitalization of clinical study documents and electronic document interchange is expected in the near future.

Having identified market trends, A2 Healthcare, a leading Japanese CRO with a strength in wielding IT in clinical studies, and Veeva, a leading global provider of cloud-based eTMF services have agreed to enter into a CRO partner to jointly market Veeva Vault eTMF to expand the eTMF solutions best suited to the clinical trial environment in Japan and Asia.

- A2 Healthcare will strongly promote speed-up and quality improvement in pharmaceutical and medical device development through the eTMF solution by offering the following comprehensive services:
 - Consultation for implementation of eTMF
 - Design, configuration, validation, operation and help desk support for Veeva

Vault eTMF

- Software installation complying with DIA Trial Master File Reference Model
 - Training of utilization and providing operational know-how to trial sites
 - Effective monitoring service with eTMF well-trained CRAs
- Veeva provides its cloud-based service “Veeva Vault eTMF” through A2 Healthcare, and aims to encourage the further spread of eTMF by offering the following services:
- Cloud-based Veeva Vault eTMF used by a number of global pharmaceutical companies
 - Technology validated constantly by triannual update of Veeva Vault eTMF
 - The best practice based on global track record
 - SLA guarantees 99.5% availability

A2 Healthcare will further enhance the digitalization of clinical study data by adding the eTMF service to an existing EDC (Electronic Data Capture) service. By integrating patient's data collected through EDC and clinical study documents collected through eTMF, seamless data integration to eCTD (Electronic Common Technical Document), which will administer an electronic application of new drugs from 2016, will be realized.

Including an integration cloud service ranging from management of clinical data to electronic application, A2 Healthcare will be able to offer both human resources and the technology platform as one-stop professional services.

A2 Healthcare Corporation (“A2 Healthcare”) <http://www.a2healthcare.com/>

A2 Healthcare is a CRO, with 860 employees in Tokyo and Osaka, providing full services for clinical development. A2 Healthcare was founded in November 2014 through the merger of former ACRONET Corporation and former A2 Healthcare Corporation established by splitting off the clinical development division from Asklep Inc. We are particularly experienced in the therapeutic areas such as oncology, CNS and respiratory as well as traditional lifestyle-related diseases. As another strong selling point, we have promoted cutting-edge IT solutions for accelerated clinical studies including RBM, eSource Data etc. Moreover, A2 Healthcare undertakes a number of global clinical studies through the exclusive alliance with PRA Health Sciences, ranked in the global Top 5 CROs.

Veeva Systems Inc. (“Veeva”)

Veeva Systems Inc. is a leader in cloud-based software for the global life sciences industry. Committed to innovation, product excellence, and customer success, Veeva has more than 300 customers, ranging from the world's largest pharmaceutical

companies to emerging biotechs. Veeva is headquartered in the San Francisco Bay Area, with offices in Europe, Asia, and Latin America. For more information, visit <http://veeva.jp/>.

Forward-looking Statements

This release contains forward-looking statements, including statements regarding benefits from the use of Veeva's solutions and general business conditions. Any forward-looking statements contained in this press release are based upon Veeva's historical performance and its current plans, estimates and expectations and are not a representation that such plans, estimates, or expectations will be achieved. These forward-looking statements represent Veeva's expectations as of the date of this press announcement. Subsequent events may cause these expectations to change, and Veeva disclaims any obligation to update the forward-looking statements in the future. These forward-looking statements are subject to known and unknown risks and uncertainties that may cause actual results to differ materially. Additional risks and uncertainties that could affect Veeva's financial results are included under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations," in the company's filing on Form 10-Q for the period ended July 31, 2014, which is available on the company's website at www.veeva.com under the Investors section and on the SEC's website at www.sec.gov. Further information on potential risks that could affect actual results will be included in other filings Veeva makes with the SEC from time to time.

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